



CASE STUDY:

# SHAMROCK ELECTRIC CO., INC.

How Raistone helped this construction firm take on bigger projects

Shamrock Electric Co., Inc. was searching for a straightforward and reliable financing provider. Discover how Raistone helped this contractor get paid faster and take on more projects.

After years of only using standard commercial banks, Kevin O'Shea, CEO at Shamrock Electric Co., Inc., a commercial, residential, and industrial electrical contractor, was looking for an alternative finance provider to fund the large projects his team took on.

"When our bank began to stop funding us, we were at the point where we couldn't take on any more large projects without first finding financing," said Kevin.

Shamrock Electric Co., Inc. needed to quickly find a robust financing solution to get back to the line of credit size it had in the past.

"When I found Raistone, I was shocked at how straightforward and easy the entire process was. I couldn't sign the term sheet fast enough," shared Kevin.

By working with Raistone, increased access to working capital has allowed Shamrock to take on multiple jobs totaling over \$15 million and pursue a 40 story building worth \$15 million on its own.

"Raistone is my go-to financier. I haven't found it necessary to look for any back-up financing because Raistone's process is so seamless," said Kevin. "The team has even helped me get paid as quickly as one day after the invoice has been submitted."

Visit [raistone.com/construction](https://raistone.com/construction) to learn more.



OVER  
**\$15 Million**  
WORTH OF NEW PROJECTS



**"WITHOUT RAISTONE BACKING SHAMROCK, I WOULD NOT HAVE THE CONFIDENCE TO PURSUE THE GROWTH GOALS WE HAVE SET."**

**- Kevin O'Shea**  
CEO at Shamrock Electric Co., Inc.

